

Follow the Mary Kay Path to Success

Sales Director

- 24+ unit Members
- Earn profit based on retail sales
- 9-13% Unit commission
- 9-13% Personal Team Commission

Eligible for:

- Unit Volume Bonus \$500 or more
- Unit Development Bonus of \$300 or \$500
- Star Consultant Bonus of \$300, \$400 or \$500
- Wellness Award Bonus Program of \$750, \$1,200 or \$1,800
- Cadillac Bonus, New Independent Sales Director Program Bonus
- Independent Senior Sales Director Bonus
- Earn the use of a Sales Director Career Car or Cash Compensation option
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference • Qualify for Top Sales Director Trip



Director-in-Qualification

- You must be active • 10 or more active personal team members
- Earn profit based on retail sales
- 4%, 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)

Future Sales Director

- You must be active • 8 or more active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)



Star Team Builder

- You must be active and have 3 to 4 active personal team members
- Earn profit based on retail sales • 4% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- \$50 red jacket rebate



Team Leader

- You must be active and have 5 to 7 active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Career Car or Cash Compensation option)



Senior Consultant

- 1-2 Active Team Members • 4% Personal Team Commission

Consultant

- Star Consultant • Company and Unit Prizes • Bonus Products
- 50% Discount on all Section One Products
- 50% Profit with each customer product purchase