



# my quarterly star consultant success sheet

My goals this quarter: Wholesale Section 1 Orders **+** Contest-Qualified New Personal Team Members\* **=** Total Quarterly Contest Credits

\_\_\_\_\_ X 600 = \_\_\_\_\_

The prize I'll earn this quarter: \_\_\_\_\_

I'll enter my goals on the top right. Then track my achievements each week and each quarter below.

starweekchart	Week	Retail Sales	Wholesale Orders <sup>†</sup>	Qualified New Personal Team Members*	Contest Credits <sup>†</sup>
	1				
	2				
	3				
	4				
	5				
	6				
	7				
	8				
	9				
	10				
	11				
	12				
	13				
Totals:		\$	+	=	

<sup>†</sup>A minimum of \$1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

## my plan of action

Number of bookings \_\_\_\_\_ Number of NEW customers/wk. \_\_\_\_\_ RETAIL sales/wk. \_\_\_\_\_ WHOLESAL Section 1 orders each month \_\_\_\_\_

# I'll Be an All-Star!

### Star Consultant Yearlong Consistency Challenge

Year-End Goal: \$7,200 wholesale plus team-building credits  
(Please check box.)

\$7,200 Sapphire     9,600 Ruby     12,000 Diamond     14,400 Emerald     19,200 Pearl

Achievement Category	2014 - 2015 Quarters				Year-End Total
	1	2	3	4	
Contest Credits					
Star Earned					

New Team Members\* / Orders

1 \_\_\_\_\_ / \_\_\_\_\_  
 2 \_\_\_\_\_ / \_\_\_\_\_  
 3 \_\_\_\_\_ / \_\_\_\_\_  
 4 \_\_\_\_\_ / \_\_\_\_\_  
 5 \_\_\_\_\_ / \_\_\_\_\_  
 6 \_\_\_\_\_ / \_\_\_\_\_  
 7 \_\_\_\_\_ / \_\_\_\_\_

\*A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company within the contest quarter.