

CHOICES Evaluation Sheet

Name: _____ Current Occupation: _____
 Address: _____ St: _____ Zip: _____
 Phone #: _____ Office #: _____ Cell #: _____ Best time to call _____
 E-mail Address: _____ Consultant's Name: _____
 Spouse Name: _____ # of Children: _____

MILLENNIUM WOMAN

- | | | |
|--|-----|----|
| 1. Do you feel you currently have a career of a lifetime? | Yes | No |
| 2. Do you have all the flexibility in the world? | Yes | No |
| 3. Are you being paid what you're worth? | Yes | No |
| 4. Do you have absolute control over career advancement, (Promotions)? | Yes | No |

CHOICES TAPE

1. What Story on side (A) did you relate to the most?

2. Which fact on side (B) impressed you the most?

Please choose two boxes that best describe you. (A and B)			
⇨Results Orientated <input type="checkbox"/> ⇨Quick decisions ⇨Direct Style ⇨Achievement Motivated	⇨People Oriented <input type="checkbox"/> ⇨Intuitive Decisions ⇨Motivational Style ⇨Recognition Motivated	⇨Family Oriented <input type="checkbox"/> ⇨Slow Paced Decisions ⇨Team Playing Style ⇨Security Motivated	⇨Detailed Oriented <input type="checkbox"/> ⇨Analytical Decisions ⇨Perfection list Style ⇨Service Motivated
<u>Values in Workplace:</u> *Time & Effectiveness *Fast Worker *Power Influence <u>Desires:</u> *Management & Money	<u>Values in Workplace:</u> *People & Relationships *Enthusiastic Worker *Inspirational Influence <u>Desires:</u> *Praise & Prizes	<u>Values in Workplace:</u> *Guidelines & Structure *Consistent/Steady Worker *Loyal Influence <u>Desires:</u> *Security and Benefits	<u>Values in Workplace:</u> *Organization & Excellence *Thorough/Precise Worker *crucial-Thinking Influence <u>Desires:</u> *Flawless Performance

The Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most?

(CHECK ALL THAT APPLY)

- | | | |
|--------------------------------|---------------------------------|--------------------|
| _____ Children through college | _____ Pay myself what I'm worth | _____ Career Car |
| _____ Higher self-esteem | _____ Greater self-confidence | _____ New Career |
| _____ Products at cost | _____ Tax savings | _____ Extra Income |
| _____ Positive Friends / Fun | | |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 6 7 8 9 10

What would need to change in order for Mary Kay to be something that you would like to try? _____

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: _____ Phone #: _____

Name: _____ Phone #: _____