



TEN GREAT REASON TO START A
MARY KAY CAREER IN DECEMBER!

1. You get to take the tax benefits at the end of the year without doing much to earn them!
2. You will be able to take advantage of a 50% discount on all your Christmas presents for your friends & family!
3. A camera (for before & after photos), answering machine, or computer are just a few of the tax deductible presents you might buy yourself this year.
4. Are you going to travel to see friends and family over the Holidays? Take your starter kit, practice on them and write off the trip.
5. Are your relatives visiting you over the Holidays? Practice on them and get your Perfect Start done!
6. Are your friends & acquaintances going to Holiday parties? Help them with a Holiday look!
7. Make immediate sales by letting your friends & family know that your store is open for last minute stocking stuffers, gifts and gift wrapping services!
8. Get your training under way so you are ready to take advantage of the New Year when women are ready to make a change for the better. January is one of our best sales months and you need to start now to be ready.
9. Over the holidays, you will see lots of people that you won't see very often otherwise. What a wonderful time to be able to tell them about your new Mary Kay career and arrange for post holiday bookings.
10. Since Mary Kay has no territories, when you are making all of your holiday phone calls and sending Christmas cards, keep a record of them because when you tell them about your MK career, you can write it all off!

**Best of all, you can use your profit from now till Christmas so you can have a
CASH CHRISTMAS!!**